

For Festivals

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Tax on Top

Tax on Top

Tax on Top can be enabled as a default setting for your account, and can also be enabled/disabled on a per show basis.

To enable Tax on Top as your default account setting

- Access your account on web
- Click Menu
- Click Menu
- Click Account Settings
- Set the default tax method
- Click Save

To enable Tax on Top on a per show basis

- When adding new shows or editing existing shows, you can enable Tax on Top under **Details** which will override the default Account Settings
- You also have the ability to enable or disable Tax on Top from the Counts page or from the Settlement page

If you disable Tax on Top, once you have already started selling through atVenu Register, your prices will change, and you will no longer be collecting tax. This will result in discrepancies at Settlement due to changing prices mid-show

Things to Note

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- Once Tax on Top has been enabled, your items on the Counts page will now display a Price column in addition to a Price w/Tax column
- The Register Report will display a tax breakout on the Home page. Net Sales includes a Tax field when running a Tax on Top show (Net Sales total includes tax)
- Tips are calculated against the transaction/cart total (Price+Tax)

For more information, please see: Tax on Top feature overview

Add Shows

i

All included screenshots are taken from a laptop, but the experience is fully optimized for mobile as well. To work from a mobile device, just log in to your account via your device's web browser.

Create a New Show

- Access the **Shows** page under **Events**
- Click on the Add Show button

| Demo Festival $$ | 📩 Events | Keporting |
|------------------|----------|-----------|
| | Shows | |
| Open ~ | | Add Show |

Event Date & Location

Show Panel

- Select show date, or date range if the show is a multi-day event
- Type the city or Venue name in the **Search Venue/City** field. If the Venue already exists in the atVenu system, it will come up in the list. Select it, and the Venue details will automatically fill in
- If the Venue is not in our system, you can click the **Create New Venue** button at the bottom of the list to manually input all of the Venue details including address, phone, and capacity
- Use the (X) Delete button in the Search field to remove a selection and start again



Add Shows Continued

Add Artists

Artists Panel

i If you sell Festival merch, be sure to create an Artist for '**Event Merch**' so you have a place to add your items. When adding this Artist, select **Event** from the Artist type dropdown.

• Click Add an Artist

| | | Show | Artists | Stands | Details | | | | | |
|-------------------------------|--|-----------------|---------|--------------------------------|----------|---------------|--|--|--|--|
| Start Date 08/01/20 | End Date 08/01/20 | # of Shows 1 | | Venue Name Festival Grounds | | × | | | | |
| Artist Name / Type | Artist Name / Type Rep Name / Number / Email | | | | Tax ID # | Auto Advance | | | | |
| You currently have no artists | | | | | | | | | | |
| Show | | | | | | Add an Artist | | | | |

Enter Artist details including Artist Name, Venue Cuts, Artist Rep Name with contact info, and Tax ID Number. Be sure to select Headline, Support, or Event for all Artists you add.

- Enter the Artist Rep email address to send an Auto-Advance invite (More on Auto-Advance on Page 25)
- To add an Artist to the show click **Save Artist** or click **Save & New** to save and add additional Artists
- When adding additional Artists, Venue Cuts are copied from the first saved Artist. These can be edited as needed
- When adding additional Artists, use the **Copy Artist Rep Info From Headliner** button to copy the Artist Rep details from the first Headliner saved to the show to additional Artists as needed

| Artist Name Headliner Name | Headliner | \diamond | Venue Cut Merch (%) 20 | Music (%) 10 | Tax ID # |
|---|-----------------------------|------------|----------------------------------|-----------------|---|
| Rep Name John Smith Copy Artist Rep Info from Headliner | Rep Phone (555) 555-5555 | | Rep Email johnsmith@email.com | | Invite Rep Add a Rep Email to invite for advancing |
| Cancel | | Save A | Artist | | Save & New |

• All saved Artists are now listed under the Artists panel. Click to edit any Artist's details, or click the Trashcan to delete

| Start Date 08/01/20 | End Date 08/01/20 | # of Shows 1 | Venue Name Festival Grounds | | | | |
|--------------------------|----------------------|---|--------------------------------|-------------|------------------------------|--|--|
| Artist Name / Type | Rep Nam | ne / Number / Email | Venue Cut (Merch / Music) | Tax ID # | Auto Advance | | |
| Headliner Name | John (555) | Smith 555-5555 • johnsmith@email.com | 20 10 | Not Entered | Invite Sent Resend Invite | | |
| Artist Name 2 Support | | | 20 10 | Not Entered | Add a Rep Email to Invite | | |

• Edits can be made to Artist details at any time by editing the show from the **Shows** page. You can also edit Artist details from the Counts page by clicking the **Edit Artist** button, or **Edit** from the **Artist Control Panel**. *More info on Page 07*

Add Shows Continued

Multiple Stands and Show Details

Stands Panel

• If you have Multiple Stands enabled, select the Stands you would like to make available for the show

| | Show | Artists | Stands | Details | |
|---------------------|--------------------------------|---------|--------------------------------|---------|---|
| Start Date 08/01/20 | End Date # of Shows 08/01/20 1 | | Venue Name Festival Grounds | | × |
| Stand 1 | Stand 2 | Stand 3 | | | |

If you have **Custom Stands** enabled under Account Settings, and would like to be able to create additional Stands from atVenu Register, turn on Custom Stands for the show. This option is only available if the setting is enabled under Account Settings

If you have not yet created Stands, click on the Menu button in the upper left corner, then click on Account Settings, then click Stands for setup and configuration. For more information, please see: <u>How do I enable and configure Multiple Stands?</u>

Details Panel

- Show Capacity / Time Zone: Edit the Show Capacity or Time Zone as needed
- **Taxes:** Set the show's Tax Method. Tax rates are auto-populated based on zip code but can also be edited
- **Credit Card Descriptor:** The Credit Card Statement Descriptor can be used to change what appears on the Customer's Credit Card Statement, for each individual show. If the descriptor is not set for the show it will default back to the Festival name. Credit Card descriptors are limited to 22 characters
- Click **Save Show** or **Save + New** to continue adding new shows

| | Show | Artists | Stands | | Details | | |
|---|--------------------------------|--|--------------------------------|------------|---------------------|-------------------|-------------------|
| Start Date 08/01/20 | End Date 08/01/20 | # of Shows 1 | Venue Name Festival Grounds | | | | × |
| | | | Tax Method | | Taxes | | |
| Show Capacity 50,000 | | Timezone Pacific Time (US & Canada) | Tax Inclusive | Tax on Top | Apparel (%) 7.75 | Other (%) 7.75 | Music (%) 7.75 |
| Credit Card Statement Descriptor FESTIVAL NAME ihat is the credit card statement desc Stands | r (22 char) riptor? Details | | | | | | |
| Cancel | | s | ave Show | | Save + New | | |
| | | | \Box | | | | |

Access Counts & Artist Control Panel

Access the Counts Page

• From the Events > Shows page, click on the show tile to access the show's Counts page

| Aug | Festival Grounds | Edit |
|------|---|----------|
| 1 | 1234 Main Street San Clemente, CA, 91234 | Cancel |
| | Capacity: 50000 | Conv |
| 2020 | 0 | <u> </u> |
| | | |

Artist Control Panel

The **Artist Control Panel**, allows you to navigate between different Artist Counts or Settlement pages, edit existing Artist details, send or resend Auto-Advance invites, or add additional Artists to your show from within Counts or Settlements, without the need to go back to the Shows page.

- Use the grey tool bar on the left side of the page to access any Artist Counts, or Settlement page by clicking on an Artist Name
- Click the <> Arrow to open the Artist Control Panel which displays the current status for each Artist saved to the show, and allows you to quickly see which have Auto-Advanced, have merch items saved, have been Counted In or Out, or have Settled
- With the panel open, click **Edit** to the right of the Rep Info for any Artist to edit Artist details from the slide-out panel. You can also edit Artist details by clicking the **Edit Artist** button on the Counts page, to the right of the Artist Name

Add Artist

• Add additional Artists to your show, and invite them to Auto-Advance by clicking the (+) Plus button below the Artist list

Master Master **Artist Information** Add New Artist John Smith - (555) 555-5555 Headliner Name Headliner Name Artist Name Rep Name Not Entered Artist Name Artist Name 2 h 0 Туре $\left[+ \right]$ Music (%) Merch (%) 5 Mus Rep Name Rep Email Rep Phone

Artist Status



Expand or collapse by clicking the Arrow above the Artist list



Add Artist Merch

Add Items

If the Artist Auto-Advanced, the product line will already be built out for you. If the Artist has not Auto-Advanced their items, you will need to save them manually to the Counts page.

• On the Master Counts page, from the utility bar at the bottom of the screen, click the Add Item button

| | | | Master Dist | tribution | Stand 1 | Stand 2 | Stand 3 | | | |
|--------------|----------------|----------------|--------------------------|---------------------|-----------------------|---------------------------|-----------------|--------------|----------|-----|
| > | Headliner Name | Edit Artist | | | | | | | | XLS |
| O Headliner | | | | | | | | | | |
| ○ Artist Nam | | | | | | | | | | |
| + | | | | Click "Add Item" in | the menu below to add | d your first item to this | s show | | | |
| | | | | Merch | Music | Total | | | | |
| | | | Count In (| Gross: \$0 | \$0 | \$0 | 0 Units Sold | \$0 | | |
| | | | Count In + Add | Gross: \$0 | \$0 | \$0 | onito oolu | Total outco | | |
| | | | Count In + Add - C | omps: \$0 | \$0 | \$0 | | | | |
| | | | Count In + Add \$ / Head | (cap): - | | | | | | |
| | | | | | | | | | | |
| | Copy Merch | Register Mgmt. | | | | | Use Inv. Rmg. | Update Comps | Add Item | ∎⊃ |

- Item Name: Enter a name for the item (Required)
- **Category:** Select a category for your item (Apparel, Other, Music). The category of an item is how atVenu applies the Merch or Music Cut at Settlement
- **Cut/Tax %:** Adjust or override the Cut or Tax Rate as needed for the item
- **Size Types:** Select the type(s) of sizes you would like to select from. By default, only Adult sizes are enabled. The Available Size list to the right will update depending on which Size Types are enabled
- Add Sizes: By default, Apparel items include S, M,
 L, XL, 2XL. To add additional sizes to the item, click the (+) Plus button next to the size from the scrollable, Available Size list on the right
- **Remove Sizes:** Click the **(X) Delete** button next to the size in the size list

| Drag & Drop or Click to upload Image | Item Name | | Adult | s | Price (\$) | \times | Available Sizes |
|--|---------------------|----------------------|---------------------------|-----|------------|--------------|-----------------|
| | Apparel O | Other Music | O Youth | м | Price (\$) | × | xxs + |
| | Venue Cut (%) 20 | Tax Rate (%) 7.50 | Baby/Toddler Other | L | Price (\$) | × | 3XL + 4XL + |
| | | | One Size | XL | Price (\$) | × | 5XL + |
| | | | | 2XL | Price (\$) | \mathbf{X} | |
| | | | | | | | |

Quick Tips:

- **Item Names** are required in order for products to be available for sale in atVenu Register
- Apparel and Other categories fall under the Merch Cut
- Music falls under the Music Cut

Add Artist Merch Continued

Add Prices

- Begin entering prices for available sizes. The first price entered will auto-populate all other price cells but these can be edited as needed
- The list will scroll if there are too many sizes to fit in the available space

Add Images

Images can be added at any time from a computer or mobile device.

- From within the **Add Item** window drag & drop an image from your desktop to the Image thumbnail which will open the image uploader. From there you can crop, position, and save
- Or Click on the **image thumbnail** which will open the image uploader
- Within the image uploader you can drag & drop an image file, choose a local file, or access the camera on your device
- Your image will load in the preview area and you can crop and position as desired. This is handy if using grab sheets for creating item images
- When finished, click the **Done** button in the lower right corner



Learn more about using your mobile device's camera for item images on Page 26

| Add Item | Rem Name Tour Tee | Size Types | S | Price (\$) 30 | Available Sizes | | |
|----------|--|------------|-----|----------------------|-----------------|-------------|--|
| | Apparel Other Music | Youth | м | Price (\$) 30 | × | xs + | |
| | Venue Cut (%) Tax Rate (%) 20 7.50 | Other | | Price (\$) 30 \$) | | 3XL + | |
| | | One Size | XL | 30 S) | | 5XL + | |
| | | | 2XL | 30 (8) | | | |
| Cancel | | | | Save | | Save & Copy | |

Save Items

- Click **Save** to save the item and exit the Add Item window
- Click **Save & Copy** to save the item without closing the Add Item window. Sizes and prices will be retained for quickly adding new items with similar sizes and prices

Manage Artist Merch

Edit or Delete Items

- To edit an item, click the Edit Item button under the image thumbnail
- To delete an item, click the Trashcan located to the upper right of each item

| | | _ | Master | Distrib | ution | Stand 1 | Stand 2 | Stand | 3 | | | |
|--------------------------------|----------------|-------------|--------|---------|----------|---------|------------|------------|---------|-----|------|-----|
| > | Headliner Name | Edit Artist | | | | | | | | | | XLS |
| O Headliner | Tour Tee | | | | | | | | | | | ъ |
| Artist Nam | Apparel | Price | In | Adds | Total In | Comp | Item Gross | Inv. Rmg 🚯 | Returns | Out | Sold | |
| | | s \$30 | | | - | | - | • | 0 | | - | |
| | | м \$30 | | | | | | | 0 | | | • |
| | Edit Item | L \$30 | | | 0 | | \$0 | 0 | 0 | | | - |
| | | xL \$30 | | | - | | | | 0 | | - | - |
| | | 2XL \$30 | | | - | | - | - | 0 | | - | - |
| | | | 0 | 0 | 0 | 0 | \$0 | 0 | 0 | 0 | 0 | \$0 |

Sort Item List

• On the Master Counts page, from the utility bar at the bottom of the screen, click the **Sort** button to rearrange the order of items

| Edit Item | L | \$75 | | | - | 0 | - | | 0 | | - | - |
|------------|--------|-----------|---|---|---|-----|-----|---|---------------|-------------|-------------|-----|
| | XL | \$75 | | | - | · 0 | | | 0 | | - | - |
| | 2XL | \$75 | | | - | 0 | - | | 0 | | - | |
| | | | 0 | 0 | 0 | 0 | \$0 | 0 | 0 | 0 | 0 | \$ |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | = 5 |
| Copy Merch | Regist | ter Mgmt. | | | | | | | Use Inv. Rmg. | Update Comp | os Add Item | =2 |

Drag and drop the order of items using the (=) symbols on the left, or use the Up/Down Arrow buttons on the right to reorder your items. Click Done at the bottom of the page when finished

| > | Headliner Name | |
|--------------|----------------|----|
| O Headliner | = Tour Tee | |
| • Artist Nam | Hoodie | |
| + | | Ľ" |

Changes to the order of items made here will auto-sync to atVenu Register. The updated order will also sync to any Stands the items are distributed to

Count In & Adds

(i)

- Use your arrow keys or tab key to move through rows, columns, and cells
- atVenu auto-saves your entries. There is not a save button on the page

Count In

- Enter your **Count In** quantities for each Artist on the Master Counts page into the column labelled **In**
- The Master Counts page will display your **Item Gross In** by size and item
- The Total Count In Gross for the Artist is listed at the bottom of the page



Adds

- Enter Adds into the **Adds** column
- If more than 1 Add is required, click any cell again and the **Modify Adds** panel will load. When additional adds are entered new columns will automatically load in place. Enter additional Adds, then click **Done** when finished to save your changes

| > | Headliner Na | Edit | : Artist | | | | | | | | | | XIS | |
|--------------------------------|--------------|---------|----------|-----------|----------|----------|------|----|-------------------|-------------|----------|------|-------|--|
| O Headliner | Tour Tee | ir Tee | | | | | | | | | | | | |
| Artist Nam | Apparel | | Price | In | Adds | Total In | Comp | It | tem Gross Inv. Rr | ng 🚯 🛛 Reti | urns Out | Sold | Gross | |
| | | s | \$30 | 60 | | 60 | | | Modify Adds | | | | | |
| | | M | \$30 | 72 | | 72 | | | Adds | 1st | 2nd | 3rd | | |
| | Edit Item | L | \$30 | 144 | 24 | 168 | | | - | | | | | |
| | | XL | \$30 | 144 | | 144 | | | | | | | | |
| | | 2XL | \$30 | 60 | | 60 | | | 24 | 12 | 12 | | | |
| | | | | 480 | 24 | 504 | 0 | ş | - | | | | | |
| Previous | sly entered | Adds co | an be (| edited at | any time | | | | 24 | 12 | 12 | 0 | Done | |

Distribution

If you are not running Multiple Stands, there is no distribution of items required. Please skip ahead to Page 14

Distribute Items

i

If you are running Multiple Stands, once you've Counted In, you need to distribute your items to your Stands in order for them to be available for sale in atVenu Register. There are multiple options and time saving features available for distributing your items.

• Click on the **Distribution** tab

| | | | Master | Distribution | Stand 1 | Stand 2 | Stand 3 | | |
|--------------------------------|-----------------|---------------|----------|--------------|---------|---------|---------|---------|-----------|
| > | Headliner Name | e Edit Artist | | | | | | | |
| O Headliner | Tour Tee | | | | | | | | |
| Artist Nam | Apparel | | Total In | Stand 1 | | Stand 2 | | Stand 3 | Remaining |
| | | s | 60 | | | | | | 60 |
| | | м | 72 | | | | | | 72 |
| | Transfer Inv. | L | 168 | | | | | | 168 |
| | Distribute by % | XL | 144 | | | | | | 144 |
| | | 2XL | 60 | | | | | | 60 |
| | | | | 0 | | 0 | | 0 | |

- Distribute your items manually by clicking into any cell to enter inventory quantities. Additional entries can be added by clicking on any cell to open the **Issues** panel. Similar to the **Modify Adds** panel, you can save multiple entries and see a history of activity
- Or Distribute your items automatically by percentage using our **Distribute By Percentage** feature to quickly distribute your items across all, or select stands, and then refine quantities as needed. The feature allows you to distribute all items by percentage, or distribute items individually by percentage

Distribute <u>All</u> Items by Percentage:

- From the utility bar at the bottom of the screen, click the **Distribute All** button on the right
- Edit the **Round Down** quantities as needed. By default, atVenu will round your distributions **down** to the nearest 12 for Apparel, or 10 for Other and Music items so you do not distribute more product than you have available
- Enter a percentage to distribute to all, or select stands. The total percentage cannot be greater than 100%
- Click the **Distribute** button in the lower right corner

| | | 48 48 | Distribute All Items Round Down Apparel Music 12 10 | Other 10 | | | |
|---|----------------|------------------|---|-------------|---------------|---------------|-------------------------|
| 0 | 0 | 36 | Stand Distributions Stand 1 50 | | Stand 2 25 | Stand 3 25 | Distribution Percentage |
| | Distribute All | Transfer Remain. | Cancel | | | | Distribute |

Distribution Continued

Distribute Individual Items by Percentage:

Now that you've distributed all of your items by percentage, you may wish to override distributions by percentage on an individual item basis.

- Click the **Distribute by %** button located under the image thumbnail for each item
- Click Continue Your previous distributions for this item will be overwritten
- Edit the Round Down quantity as needed, and enter your distribution percentages
- Click Distribute



Distributions can be reset, overwritten, or edited at any time. For more info on the Distribution by Percentage feature, please see: <u>Stand distributions by percentage (Venue & Festival)</u>

Transfer Remaining Inventory

You may be left with remaining inventory quantities that were not able to be distributed due to rounding. Remaining inventory is listed in the **Remaining** column to the right of the Stand Issues.

- To distribute all remaining inventory to a specific location, click the Transfer Remaining button in the bottom utility bar
- Select the location to Transfer To
- Click Transfer

| Stand 2 | Stand 3 | Remaining 36 48 | Transfer Remaining There are 1 merch item with inventor Transfer all remaining merch to a sel | y waiting to be distributed. ected stand? |
|---------|----------------|-----------------------|---|--|
| | | 48 48 | Transfer To Stand 1 | \$ |
| 0 | 0 | 30 | Cancel | Transfer |
| | Distribute All | Transfer Remain. | | |

Distribution Continued

Inventory Transfers Between Stands

- To transfer inventory between Stands, click the **Transfer Inventory** button located under the image thumbnail for each item on the Distribution page
- Enter quantities, then select Transfer From and Transfer To locations
- Click Transfer

| \rangle | Headliner Name | adliner Name Edit Artist | | | | | | | | |
|--------------------------|----------------|--------------------------|------------------|-------------|----|--|----------|--|--|--|
| Headliner Artist Nam | Tour Tee | | Transfer Invento | ry | | | | | | |
| | Apparel | s | Amount | Stand 1 | \$ | | | | | |
| + | | M | 12 | Transfer to | Å | | | | | |
| | Transfer Inv. | L. | 12 | Stand S | ~ | | | | | |
| | | 2XL | 12 | | | | Transfer | | | |
| | | | | | | | Cancel | | | |

Register Management

From the Master Counts page, use the **Register Management** feature to hide sold out items or specific sizes from atVenu Register by location. Inventory levels can be monitored on the Register Report, or from Counts or Stand Sheets in the **Inv. Rmg** column.

The Register Management feature can also be used to make items available to Stands without inventory actually being distributed to those locations. For example, this is useful if you need to quickly make items available for sale prior to completing your distributions. When you are **not** running Multiple Stands, there is no need to distribute your items to specific locations, so Register Management will default items to **Show on Register**, meaning they will appear on atVenu Register by default, even without being Counted In.

- From the utility bar at the bottom of the screen, click the **Register Mgmt** button
- Hide or show entire items across all locations using the **Show on Register (Yes/No)** buttons
- Click into the All Sizes header row to hide or show all sizes for an item at a specific location
- Hide or show items by size at specific locations using the clickable grid
- Click **Done** when finished to save your changes



/ atVenu

Comps & Count Out

Comps

• Enter Comps into the **Comp** column on the Master Counts page

| > | Headliner Na | ame Edit | Artist | | | | | | | | | | X |
|--------------------------------|--------------|----------|--------|-----|------|----------|------|------------|------------|---------|-----|------|-------|
| O Headliner | Tour Tee | | | | | | | | | | | | Ē |
| Artist Nam | Apparel | | Price | In | Adds | Total In | Comp | Item Gross | Inv. Rmg 🚯 | Returns | Out | Sold | Gross |
| | | s | \$30 | 60 | | 60 | 2 | \$1,740 | 58 | 0 | | - | |
| | | м | \$30 | 72 | | 72 | | \$2,160 | 72 | 0 | | | |
| | Edit Item | L | \$30 | 144 | 24 | 168 | 5 | \$4,890 | 163 | 0 | | - | - |
| | | XL | \$30 | 144 | | 144 | | \$4,320 | 144 | 0 | | | |
| | | 2XL | \$30 | 60 | | 60 | | \$1,800 | 60 | 0 | | - | |
| | | | | 480 | 24 | 504 | 7 | \$14,910 | 497 | 0 | 0 | 0 | \$0 |

Count Out

- Enter Count Out quantities into the **Out** column
- Or Click Use Inv. Rmg. to automatically sync all at Venu Register inventory remaining quantities into the Out column

| Copy Merch | Register Mgmt. | Use Inv. Rmg. | Update Comps | Add Item | |
|------------|----------------|---------------|--------------|----------|--|

The column labelled '**Inv. Rmg**' (Inventory Remaining) calculates your current show inventory less Comps and units sold through atVenu Register (Count In + Adds - Comps - atVenu Register sales). With atVenu Register, these quantities can be compared to your physical Count Out quantities to help quickly identify discrepancies. This column is also available at the Stand level, on the individual Stand Sheets

- The Master Counts page will display your **Total Units Sold** and **Total Gross \$** by size and item for each Artist
- The Total Sold Units and Gross \$ for the Artist is listed at the bottom of the page

| \rightarrow | Headliner Na | me Edit | Artist | | | | | | | | | | xus |
|--------------------------------|--------------|---------|--------|-----|------|----------|------|------------|------------|---------|-----|------|----------|
| ○ Headliner | | | | | | | | | | | | | |
| | Tour Tee | | | | | | | | | | | | Ш |
| Artist Nam | Apparel | | Price | In | Adds | Total In | Comp | Item Gross | Inv. Rmg 🚯 | Returns | Out | Sold | Gross |
| | | S | \$30 | 60 | | 60 | 2 | \$1,740 | 58 | 0 | 6 | 52 | \$1,560 |
| | | M | \$30 | 72 | | 72 | | \$2,160 | 72 | 0 | 12 | 60 | \$1,800 |
| | Edit Item | L | \$30 | 144 | 24 | 168 | 5 | \$4,890 | 163 | 0 | 6 | 157 | \$4,710 |
| | | XL | \$30 | 144 | | 144 | | \$4,320 | 144 | 0 | 24 | 120 | \$3,600 |
| | | 2XL | \$30 | 60 | | 60 | | \$1,800 | 60 | 0 | 24 | 36 | \$1,080 |
| | | | | 480 | 24 | 504 | 7 | \$14,910 | 497 | 0 | 72 | 425 | \$12,750 |

Stand Sheets

Individual Stand Sheets

You also have the option to Count Out and/or Settle individual Stands as needed. Access Counts and Settlements for individual Stands as follows:

- From Counts, click on the tab for any Stand to the right of the Distribution tab
- Enter Comps, or Count Out Quantities
- Comps entered into a Stand sheet can be synched back into the Master Counts page by clicking the **Update Comps** button
- Count Out quantities or returns entered into a Stand sheet will automatically sync into the **Returns** column on Master Counts
- Once you have Counted Out, if you wish to perform a Stand Settlement, click on **Settlement** from the navigation in the upper right while viewing a Stand sheet



Settlements

i

All items Counted In must have a Count Out quantity entered, even if it's 0(zero) to complete the show Settlement

Access the Settlement Page

After Count Out is completed, click the **Settlement** button from the navigation in the upper left of the screen. Clicking the **Settlement** button takes you to the Settlement page. It does not complete the show and you can still return to the Counts page to make edits if needed.

| Headline | r Name (08/01/20) - USD | Counts | Register Report | Settlement | | | |
|-------------|-------------------------|--------|-----------------|------------|---------|--|----------|
| | | Master | Stand 1 | Stand 2 | Stand 3 | | <u> </u> |
| > | Hoodliner Name | | | | | | |
| O Headliner | | | | | | | |
| Artist Nam | Show Info 🔫 | | | | | | \$/Head: |

Settlement Page Functionality Notes

- Click on any section header to expand or collapse section details
- When you click **Settle**, any missing required data will be highlighted in red

Show Info

All details for the Artist and the Show are still editable. Simply click into any field to edit.

- Confirm Artist Rep name, phone, and email (*Name and phone number are required to complete the Settlement*)
- Enter Paid Attendance to calculate \$/Head, which is listed on the right side of the Show Info section header
- Enter Tax ID if available and check W9 Received if you have received it from the Artist
- Confirm the Merch and Music Cuts or edit as needed
- Verify the Tax Rates and click the Account Details link if a change is required
- Select Venue or Artist for Tax Retained By

| Show Info 🔫 | | | | | | | \$/Head: \$9.78 |
|------------------------|-------------------|----------------------------------|--------------------------|-----------------|-----------------------|-----------------|-----------------|
| Rep Name John Smith | | Rep Email johnsmith@email.com | Rep Phone (555) 555-5 | 5555 | Paid Attendance 2,500 | Tax ID | W9 Received |
| Venue Cut | | | Tax (%) | | | Tax Retained By | |
| Merch (%) 20.0 | Music (%) 10.0 | | Apparel 7.500 | Other 7.500 | Music 7.500 | Venue | \diamond |
| | | | Taxes may be update | ed on Account D | etails | | |

Settlements Continued

Credit Card receipts do not auto-sync and must be manually entered into the Settlement, along with the CC Fee %

Credit Card / Cash

i

- Select Artist or Venue for Cash Collected By
- Enter a description in the **CC Payment Type** field
- Select Artist or Venue for Credit Cards Collected By
- Enter total Receipts(\$) from the Register Report > Artists page
- Enter Fee(%)
- **Total Fee(\$)** will calculate automatically

| Credit Card/Cash 👻 | | | | | Total Pay | ments: \$15,000 |
|------------------------------------|--------------|-------|----------------------------|-----------------|--------------------------|-----------------|
| | Collected By | | | | | |
| Payment Type Cash | Artist | Venue | | | | |
| | Collected By | | | 5 | n | |
| Payment Type atVenu Register CC | Artist | Venue | Receipts (\$) 15,000.00 | Fee (%) 5.00 | Total Fee (\$) 750.00 | Ē |
| Total Payments: \$15,000 | | | \$15,000 | | | + |

Locating atVenu Register CC Totals

Credit Card totals for the show and for each Artist are located within the show's **Register Report**.

• Click the **Register** button in the navigation from any Counts or Settlement page to access the show's Register Report

| ≡ | Demo Festival ${\scriptstyle \lor}$ | | | | | ★ Events | Keporting |
|---|-------------------------------------|--------|--------------|---------|-----------------|-----------------|------------|
| | | | | | | Shows | |
| | Headliner Name (08/01/20) - U | SD | | Counts | Register Report | Settlement | Worksheets |
| | | Master | Distribution | Stand 1 | Stand 2 |] | |

Settlements Continued

atVenu Register CC Totals by Artist

- Click on the Artists button at the top of the page
- Scroll down to see a breakdown of Net Credit (\$) listed by Artist



Total Show atVenu Register CC Receipts

- The Total Show CC receipts can be found in the **Tenders** column on the **Home** page
- The CC Fee amount displayed under the **Tenders** > **Credit** total is included in the total CC receipts

| | 行 Home | لِبُ Artists | Ì⊞ Items | Inventory | Stands |
|------------|-----------------------|-----------------------------|------------------------------------|--|--|
| Start Date | End Date | All Artists All S | Stands | | Q [] 📾 |
| | Net Sales \$10,450 | \$/head \$5.90 \$ | Avg. \$ 515.90 \$5, CC Fees: | Tenders Credit cash 000 \$5,450 3-250.00 \$5,450 | Top Seller: Black TeeUnitsTotal24\$600 |

You can also view Register Reports on your mobile device by visiting <u>atVenu.com</u>, logging in, and accessing the Reports as detailed above. For a complete overview of the atVenu Register Report, please see: <u>Understanding the atVenu Register Report</u>

Settlements Continued

Show Adjustments

Here you can enter any Show Adjustments (Show Costs) to be included in the Settlement.

• Click to add a Show Adjustment

| Show Adjustments - | Total Adjustments: \$0.00 |
|-------------------------------------|---------------------------|
| Click here to add a show adjustment | |
| Total Adjustments: | \$0.00 |

- Click into the **Show Cost** description field and enter a description
- Next, select where the cost should be applied. Use the **Cost Type** dropdown to select the correct option
- Enter the actual cost associated in the Total Cost (\$) field
- Click the (+) **Plus** button to add additional adjustments
- Click the Trashcan button to delete

| Show Adjustments 👻 | | Total Adjust | ments: \$500.00 |
|----------------------|------------------------------------|---------------------------------|-----------------|
| Show Cost Bootleg | Cost Type Off top paid to venue | \$ Total Cost (\$) 500.00 | Ū |
| Total Adjustments: | | \$500.00 | + |

The following show cost types are available from the **Cost Type** dropdown selector:

- Off Bottom: Pulls the cost out of the total cash, after the Adjusted Gross and all splits have been calculated
- **Off Top:** Deducts the cost from the total gross. Select this cost type if neither party (Artist / Venue) should be reimbursed for the expense. When a cost is deducted from the gross, it is as if the funds were never collected
- **Off Top Paid to Venue or Artist:** Select if the cost should be deducted from the total gross but is reimbursed/paid back to either the Artist or Venue to recoup the incurred expense. In this instance, the cost will be pulled from the Gross to calculate the Adjusted Gross, splits are calculated, and then the cost is added back into the Artist or Venue Settlement
- Paid to Venue: Select if the cost is to be paid to the Venue out of the Artist settlement
- Paid to Artist: Select if the cost is to be paid to the Artist out of the Venue settlement
- **Shipping:** Select if the there are shipping costs incurred by the Venue that must be recouped. Selecting the Shipping cost type will pull the cost from the Artist Settlement and apply it to the Venue Settlement
- **Tax Withholding:** Select if the Venue is retaining additional taxes in addition to the Sales Tax. Selecting the Tax Withholding cost type will pull the cost from the Artist Settlement and apply it to the Venue Settlement
- Venue Adjustment: Venue can adjust the Total Due Venue by selecting a Venue Adjustment cost type. This is useful for rounding to even numbers

Settlements Continued

Gross Sales

All financial details are now calculated below and broken down by Merch and Music with Adjusted Gross Totals for each.

- Confirm your **Gross Sales**
- Off the Top costs, Venue retained Credit Card fees, and Taxes are automatically backed out of the Gross Sales, yielding the Adjusted Gross

| Gross Sales 🔫 | | | | | | | Gross Sales: \$24,450.00 |
|-------------------------|--------------|--------|--------------|----------------|--------|----------------|--------------------------|
| Merchandise Sales | | | | Music Sales | | Total Sales | |
| | Apparel | Other | Total | | Total | | Total |
| Gross Sales | \$24,450.00 | \$0.00 | \$24,450.00 | | \$0.00 | | \$24,450.00 |
| Sales Tax | (\$1,705.81) | \$0.00 | (\$1,705.81) | | \$0.00 | | (\$1,705.81) |
| Fee: atVenu Register CC | (\$750.00) | | (\$750.00) | | | | (\$750.00) |
| Cost: | \$0.00 | | \$0.00 | | | | \$0.00 |
| Adjusted Gross | \$21,994.19 | \$0.00 | \$21,994.19 | Adjusted Gross | \$0.00 | Adjusted Gross | \$21,994.19 |

Settlement

- Confirm the Total Due Artist and the Total Due Venue amounts
- Expand the section to see detailed calculations for each party

| Settlement 🔫 | | | | | Total Due Artist: \$17,595.35 | Total Due Ven | ue: \$6,854.65 |
|-------------------------|-------------|--------|-------------|------------------------|-------------------------------|---------------|----------------|
| Artist | | | | Venue | | | |
| | | | | | | | |
| | Cuts | Fees | Taxes | | Cuts | Fees | Taxes |
| Apparel (80%) | \$17,595.35 | | \$0.00 | Apparel (20%) | \$4,398.84 | | \$1,705.81 |
| Other (80%) | \$0.00 | | \$0.00 | Other (20%) | \$0.00 | | \$0.00 |
| Merch Subtotal | \$17,595.35 | | \$0.00 | Merch Subtotal | \$4,398.84 | | \$1,705.81 |
| Music (90%) | \$0.00 | | \$0.00 | Music (10%) | \$0.00 | | \$0.00 |
| Subtotal | \$17,595.35 | | \$0.00 | Subtotal | \$4,398.84 | | \$1,705.81 |
| Fee: atVenu Register CC | | \$0.00 | | Fee: atVenu Register C | C | \$750.00 | |
| Total | \$17,595.35 | \$0.00 | \$0.00 | Total | \$4,398.84 | \$750.00 | \$1,705.81 |
| Total Due Artist: | | | \$17,595.35 | Total Due Venue: | | | \$6,854.65 |

 Adjust the Total Due Venue by adding a Show Adjustment set to the Venue Adjustment cost type. This is useful for rounding total due amounts to even numbers

Settlements Continued

Final Payment

Final Payment shows the balance due to the Artist and how it's to be paid out: **Cash**, **Check** or **To Follow**. The total amount due will be automatically entered when a payment method is selected. You can split this payment if the Artist wants to take a portion in cash, for example. In this case, click on **Cash** and enter the amount you want to pay in cash. Then select the method of payment for the balance and atVenu will automatically calculate the split.

| Final Payment - | Venue Owes Artist: \$17,595.35 |
|-----------------|--------------------------------|
| Total Due | \$17,595.35 |
| Cash | 2,500.00 |
| Check | |
| To Follow | 15,095.35 |

Signature

- Obtain Artist signature in the Signature section
- Use the **Clear** button to clear the signature and sign again

| Signature 🔫 | | |
|-------------|---|--|
| | Rep Sign Below | |
| | An | |
| | Signature Clear | |
| | In the absence of a formal invoice, this settlement sheet shall serve as Six Star Ampitheatre's invoice to the Artist. By signing below, you hereby certify on behalf of the Artist that you have reviewed the above-stated figures and, to the best of your knowledge, they are correct. The Artist shall remit to Six Star Ampitheatre the unpaid balance (if any) of the monies due Six Star Ampitheatre in connection with the gross sales of merchandise at the Venue. Such monies shall be payable to Six Star Ampitheatre via check or wire transfer no later than seven (7) days from the date first written above. | |

Settlements Continued

Notes & Payment Details

- Click to expand the Additional Info section
- Enter any applicable Settlement notes or Artist Payment Details

| Additional Info 🔫 | |
|----------------------------|-------|
| Additional Payment Details | Notes |

Settled By

- By default, the Settled By fields are populated by the logged in user name and email address to reflect who settled the show
- These fields can be overridden as part of the settlement process
- Settled By info is included on the Settlement PDF

Complete Settlement

- Click the Settle button to complete the Settlement
- Clicking **Settle** will trigger automatic Settlement emails to go out to all Users of the account. In addition, any emails saved to the account's Email List will also receive the Settlement email, as will the Artist Rep if an email was entered

| → — | Settle |
|-----|--------|
| | |

Post Show Edits & Unlocking

Once you click **Settle** the Settlement is locked. However, you can unlock it at any time for post-settlement edits.

- If you need to unlock a Settlement, click the **Unlock** button in the bottom right corner of the Settlement page
- Once your edits are complete, click **Re-Lock** at the bottom of the Settlement page
- Confirm if you would like to re-distribute Settlement emails or not



Balance Sheet

Balance Sheet

Once each Artist Settlement is complete, you can continue on to the Balance Sheet to balance the show and account for Credit Cards, Payouts, and Cash Deposits.

If you are using the integrated Balance Sheet, you can download our Balance Sheet User Manual from the atVenu Help Center:

Working with the Balance Sheet for Venues & Festivals

| | _ | _ | _ | _ | Shows | Shipping |
|-------------------------|--------------|---|---|------------|---------------------------|----------|
| adline Artist (03/29/22 | 2) - USD | Counts | Register Report | Settlement | Mobile Orders | Worksh |
| | | Balance Sheet | Vendor Settlement | | | |
| Total Gro \$182,41 | ss 5.00 | Tetal Cree \$187,9 CC Sales: \$183,288.75 | lit Cards 60.82 CC Tips: \$4,672.07 | \$ | Expected Cash - 873.75 | |
| | | Settler | ments | | | |
| Artist | | М | erch | Music | | Total |
| Headline Artist | | \$160,850 | 0.00 | \$1,450.00 | \$162,; | 300.00 |
| Support Artist | | \$4,470 | 0.00 | \$0.00 | \$4, | 470.00 |
| Another Support Artist | | \$15,64 | 5.00 | \$0.00 | 0 \$15,645.00 | |
| Total Gross: | | | | | \$182, | 415.00 |
| Taxes: | | | | | \$13, | 902.30 |
| Total Net: | | | | | \$168, | 512.70 |
| | | Credit | Cards | | | |
| atVenu Register | | Receipts: \$187,966 | 0.82 | Fee: | Fee: | - |
| | Cash Payouts | | | Cash Depc | sits | |
| Payout | An | nount | Deposit # | | Amount | |
| | \$ | 0.00 | | | | |
| Total Cash Payouts | | \$0.00 | Total Cash Deposits | | \$0.00 | |
| | | | | | | |
| | | | | | | |
| | | | | | \$176,9 | |

The numbers used throughout this Manual are for the purpose of context only. Not all numbers shown are actual or accurate

Auto-Advance

• You also have the ability to send or resend Auto-Advance invitations from the Artist Control Panel within Counts. For a more in depth overview of the Auto-Advance feature, please see: Using the Auto-Advance feature (Venue/Festival Account)

Auto-Advance is a feature built into atVenu to save you time. You won't have to manually build out product lines for any Artist who advances using this feature. When you create a show and enter an email address for an Artist Rep, the Auto-Advance option becomes available. When an Artist is invited, they'll receive an email with instructions for using the Auto-Advance feature.

- If the Artist is on atVenu, they accept the invitation, and their product line will automatically sync into your Counts page, complete with product images if they have added them in their Artist Account, item titles, prices, and sizes
- If the Artist is not on atVenu, they can still Auto-Advance. They're given the option to manually add their items which will automatically populate your Counts page

i) The Auto-Advance feature must be enabled for your account under **Account Settings** > **Other**

| Add Artist to Show | | | Venue Cut (%) | | | | × |
|-------------------------------|-----------------------------|-------------|----------------------------------|-------------|--|----------|---|
| Artist Name Headliner Name | Headliner | \diamond | Merch 20 | Music 10 | | Tax ID # | |
| Rep Name John Smith | Rep Phone (555) 555-5555 | | Rep Email johnsmith@email.com | | Invite Rep Add a Rep Email to invite for advancing | | |
| | | | | | | | |
| Cancel | | Save Artist | | | Save & New | | |

Once an Artist has accepted the invitation and advanced their items, you'll see a blue checkmark **Invite Accepted** indicator. You will also receive an email notification with a direct link to the Counts page for the Artist. Advanced items are now available on the Artist's Counts page within your show.

| Artist Name / Type | Rep Name / Number / Email | Venue Cut (Merch / Music) | Tax ID # | Auto Advance |
|-----------------------------|--|---------------------------|-------------|-------------------|
| Headliner Name Headliner | John Smith (555) 555-5555 • johnsmith@email.com | 20 10 | Not Entered | V Invite Accepted |

If an Artist was invited to **Auto-Advance** but has not accepted, from click **Resend Invite** by editing the show on the **Shows** page, or from the **Artist Control Panel** within Counts

| Artist Name 2 Support | Jennifer Smith (555) 555-5555 • jennifersmith@atvenu.com | 20 10 | Not Entered | Invite Sent Resend Invite | Ū | |
|--------------------------|---|-------|-------------|------------------------------|---|--|
| | | | | (''') | | |

If you need to add an Artist Rep email to send an Auto-Advance invite after you've saved the Artist to the show:

From the Shows page:

- Edit the show and click the **Artist Name** to load Artist details
- Enter the Artist Rep email and enable Auto-Advance
- Click Save Artist

From the Artist Control Panel within Counts:

- Click **Edit Artist** next to the Artist Name at the top of the Counts page to load Artist details
- Enter the Artist Rep email and enable Auto-Advance
- Click Save

🛦 atVenu

Images on Mobile

Add Images (Mobile Device)

Often times you'll need to capture images of each merch item on site. To use a mobile device to capture images, open a new browser window on your device and visit <u>atVenu.com</u>. Proceed to log in using your Festival account login credentials, the follow the steps below:

1. Tap on the show from the open shows list to access the Master Counts page

Access any Counts page on mobile as follows:

- 2. Tap on the **Artist Name** in the center of the header bar
- 3. Tap to select any Artist Name from the menu to access their Counts page

To begin adding images:

- 4. Locate an item, then swipe left to reveal the **Edit** button
- 5. Tap on the **image thumbnail** which will open the image uploader
- 6. Tap the **Menu** button located in the upper left corner, or the (•••) button located center screen
- 7. Select the **Camera** option
- 8. Tap the **Take a Photo** button to access the camera on your device
- 9. Take your photo and tap to save or use the image from your camera
- 10. Crop and position your image, then tap **Done** to save





Thank You!

If you have any further questions or concerns please contact us:

atVenu.com/support or support@atVenu.com

Additional Resources

- Enabling Staff Mode
- atVenu Register Hardware Setup & Troubleshooting
- Copy Show feature overview
- Understanding the Register Report
- Account Settings overview

- Using atVenu Register with Staff Mode
- atVenu Register Training for Sellers
- Copy Merch feature overview
- Using the Auto-Advance feature
- Register Settings overview

atVenu.com